

(6 pages)

Reg. No. :

**Code No. : 12065 E Sub. Code : CSCO 41/
CSHO 41**

B.Com. (CBCS) DEGREE EXAMINATION,
APRIL 2025.

Fourth Semester

Commerce/Honours

Skill Based Subject — ENTREPRENEURSHIP
DEVELOPMENT

(For those who joined in July 2021 and 2022 only)

Time : Three hours

Maximum : 75 marks

PART A — (10 × 1 = 10 marks)

Answer ALL questions.

Choose the correct answer :

1. The reward for the entrepreneur is
- | | |
|------------|-------------------|
| (a) Salary | (b) Wage |
| (c) Profit | (d) None of these |

2. Which of the following is not a source of business idea?

- | | |
|--------------|-----------------|
| (a) Internet | (b) Focus group |
| (c) Library | (d) Hobbies |

3. _____ is the last need Maslow's needs hierarchy theory.

- | |
|------------------------------|
| (a) Self actualization needs |
| (b) Physiological needs |
| (c) Social needs |
| (d) Safety needs |

4. _____ is essential for every business.

- | | |
|-------------|-------------------|
| (a) Capital | (b) Risk |
| (c) Profit | (d) None of these |

5. EOU stands for

- | |
|--------------------------------|
| (a) Export Oriented Units |
| (b) Export Output Units |
| (c) Export Output Undertakings |
| (d) None of these |

6. _____ is a training programmers
 (a) EDP (b) EOU
 (c) EPZ (d) None of these
7. SISI stands for _____
 (a) Small Industries Service Institute
 (b) Sectoral Industries Service Institute
 (c) Small Investment and Sectoral Industries
 (d) None of these
8. _____ studies regarding the project help to evaluate the economic and commercial viability of the project.
 (a) Feasibility (b) Pre feasibility
 (c) Development (d) None of these
9. _____ is the process of identifying, organizing, storing, and disseminating information within an organization.
 (a) Knowledge management
 (b) Management information system
 (c) Human resource management
 (d) Financial management

10. The Government policy for sick industrial units aims at _____
 (a) revival (b) reconstruction
 (c) rehabilitation (d) all of these

PART B — (5 × 5 = 25 marks)

Answer ALL questions, choosing either (a) or (b).

Each answer should not exceed 250 words.

11. (a) Discuss the factors that affect entrepreneurship growth.
 Or
 (b) Discuss the problems of women entrepreneurs.
12. (a) What is the meaning of 'zeroing the process'? Discuss the Process with examples.
 Or
 (b) Define a business plan. Why is a business plan prepared?
13. (a) Narrate the policy support given by the Government for the growth of small-scale industry.
 Or
 (b) Examine the objectives of capital budgeting.

14. (a) How do the SFCs contribute to the development of small-scale enterprises in the country?

Or

- (b) Define the term 'lease'. Explain the various types of lease agreements.

15. (a) Make suggestions to prevent sickness in small-scale industry.

Or

- (b) How does IPR benefit MSMEs?

PART C — (5 × 8 = 40 marks)

Answer ALL questions, choosing either (a) or (b).

Each answer should not exceed 600 words.

16. (a) What is entrepreneurship? Narrate the positive and negative aspect of entrepreneurship.

Or

- (b) Explain the functions of various Institutions engaged in EDPs.

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17. (a) Describe the Common errors made by the entrepreneurs in project formulation.

Or

- (b) What do you mean by project identification? Explain the various steps involved in project identification.

18. (a) You plan to start a Small enterprise. How would you choose the appropriate form of ownership pattern for your enterprise?

Or

- (b) Explain the functions of State Financial Corporation in detail.

19. (a) State the need for Institutional finance for small enterprises.

Or

- (b) Discuss the procedure involved in hire purchase transaction.

20. (a) Explains the external causes for industrial Sickness.

Or

- (b) Discuss the stages of Small business Growth.

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